

# Evolutionary Development Methods (Evo)

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# Agenda

- **Part One - EVO Basics (40 min)**
  - Evo principles
  - Evo compared to XP
  - Evo and CMM(I)
  
- **Part Two - Managing Projects with EVO (40 min)**
  - Task & Delivery Cycles
  - How to turn a project into an Evo Project
  - Results



# Simon Porro

- **Computing Science 1981 - 1987**
- **Software Development, project Leader, Group Leader, Quality Consultant**
- **Since 1995 SPI Consultant, CMM, CMMI, ISO 9000-3, EFQM, PQA, BEST**
- **Current activities: training & coaching**
  - Evolutionary Project organisation (Evo)
  - Requirements & Strategic Objectives Specification
  - Project Rescue
  - Reviews and Inspections
  - CMM, CMMI Training, Assessments & Consulting



# Development Goals

- The right product
- The right quality
- Within the time and budget agreed
- Pleasant for everyone involved

**Quality On Time**



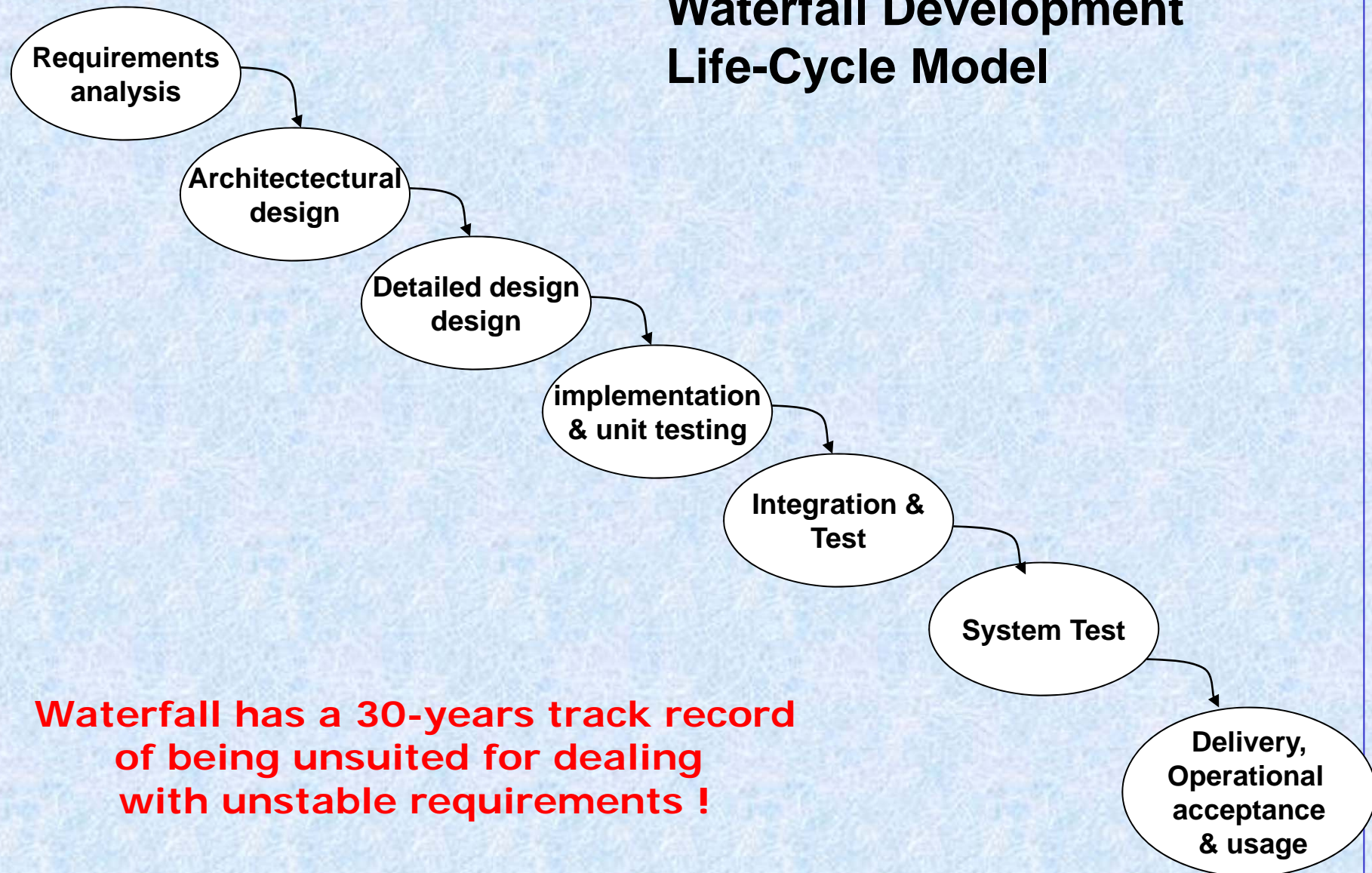
# The Requirements Paradox

- Requirements must be stable
  - Requirements always change
- Use a process that can cope with the requirements paradox

**You cannot foresee every change,  
but you can foresee change itself**



## Waterfall Development Life-Cycle Model



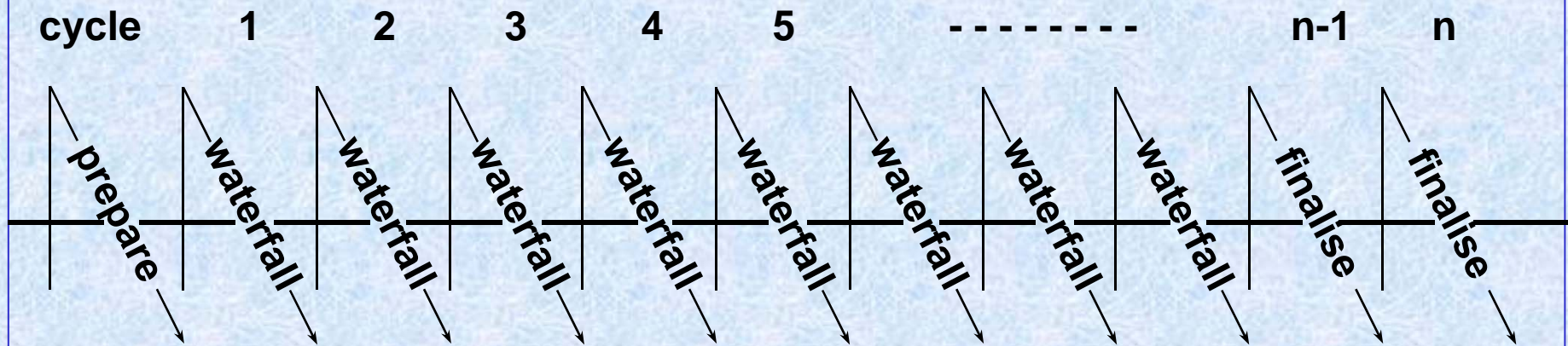


# The 2<sup>nd</sup> Requirements Paradox

- **We don't want requirements to change**
- **Because requirements change is a *known risk*:  
We must *provoke requirements change*  
as early as possible**



# Evo is many waterfalls/V-models





Requirements Analysis	Design Engineering	Construction/Acquisition	Test (System, Acceptance)
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### Waterfall development model (Big Bang delivery)

Complete Detailed Frozen	Complete Detailed Frozen	Build/test	Build/test	Build/test	Build/test	Build/test	Deliver
<b>Requirements Analysis &amp; specification</b>	<b>Design Specification</b>	<b>Step 1</b> →	<b>Step 2</b> →	<b>Step 3</b> →	<b>Step 4</b> →	<b>Step n</b> →	<b>Contract Acceptance Test</b>

### Incremental development model (technical selection of increments)

Best guess Updated stepwise	Best Guess Updated stepwise	Reqs Design Build Test Deliver	Feedback/ Reqs Design Build Test Deliver	Feedback/ Reqs Design Build Test Deliver	Feedback/ Reqs Design Build Test Deliver	Feedback/ Reqs Design Build Test Deliver	
<b>Requirements Analysis &amp; specification (needs)</b>	<b>Design specs (ideas)</b>	<b>Step 1</b> →	<b>Step 2</b> →	<b>Step 3</b> →	<b>Step 4</b> →	<b>Step '50'</b> →	<b>Contract Acceptance Test</b>

### Evolutionary development model (stakeholder value selection of iterations)

Ref. Tom Gilb: Evo



# EVO Principles

1. **Very frequent, early value delivery** to stakeholders
  - weekly cycles, 2% of project budget
2. **Rapid feedback** from stakeholders on delivered values
3. **Most juicy/risky/critical stakeholder values** are delivered first
4. **Multi-disciplinary development teams**

- 
5. **Quantification** of all critical stakeholder values using Planguage:
    - Requirements defined on a Scale of Measure
    - Target stakeholder value levels: Must, Plan, Wish

6. **Dynamic Prioritization**

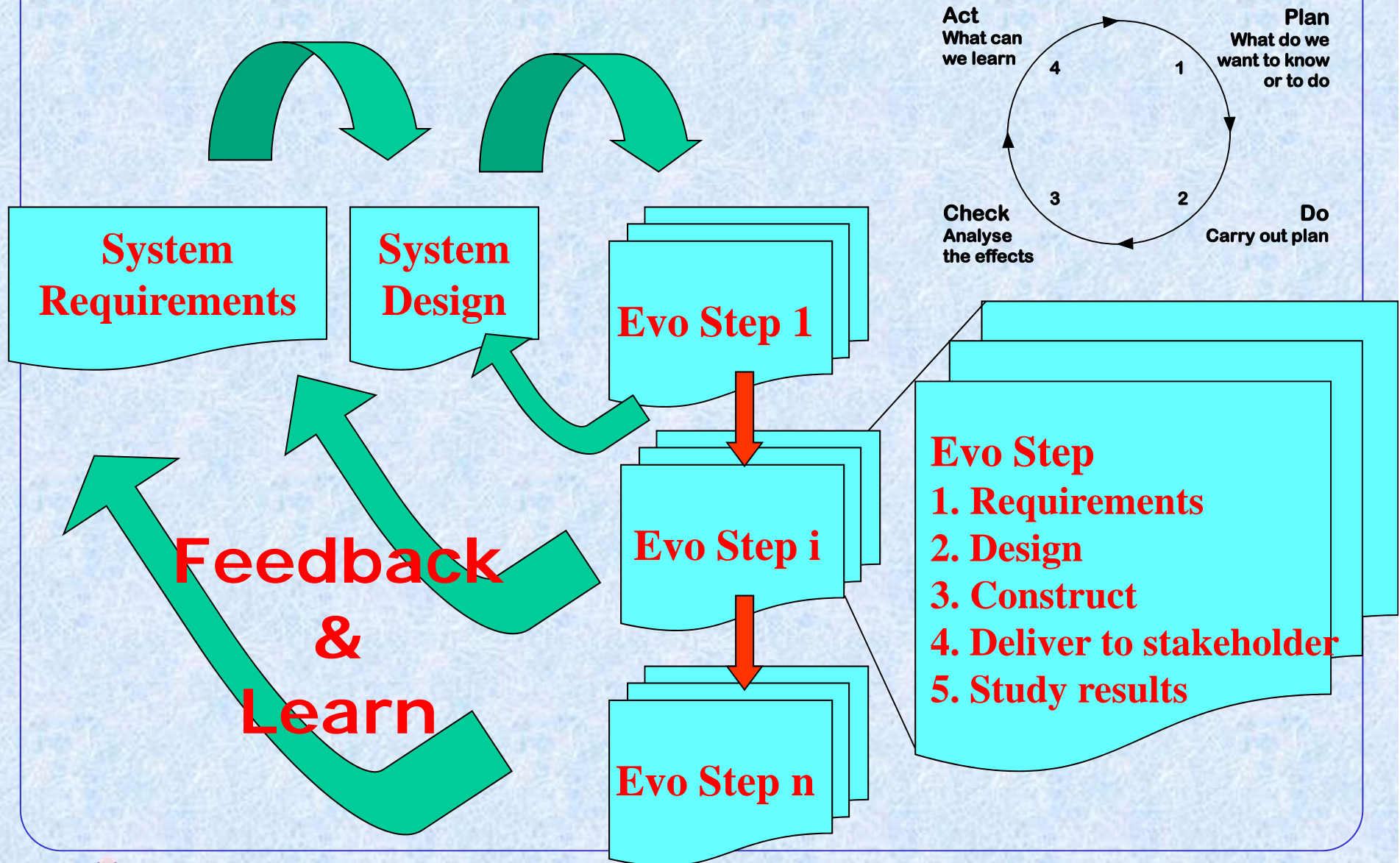
The exact content of next week's EVO delivery cycle is based on:

- The current planning
- This week's cycle results
- Changed requirements and priorities
- Feedback from stakeholders

*In chess, your next move is based on the board situation  
and your opponent's last move*



# Evo 'Learning' through Feedback





# Large System Development using EVO

Cusomano & Selby: Microsoft Secrets, McGraw Hill 1995

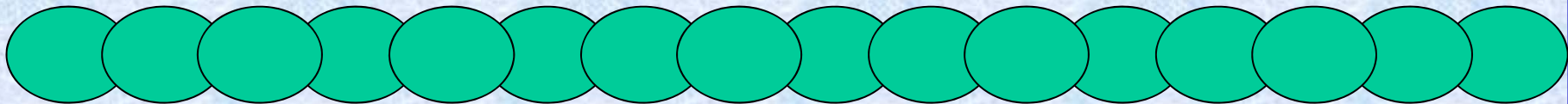
Internet Explorer

Shippable  
Quality level

6 Monthly  
milestones



6 - 10 Weeks



Daily builds



# EVO Management:

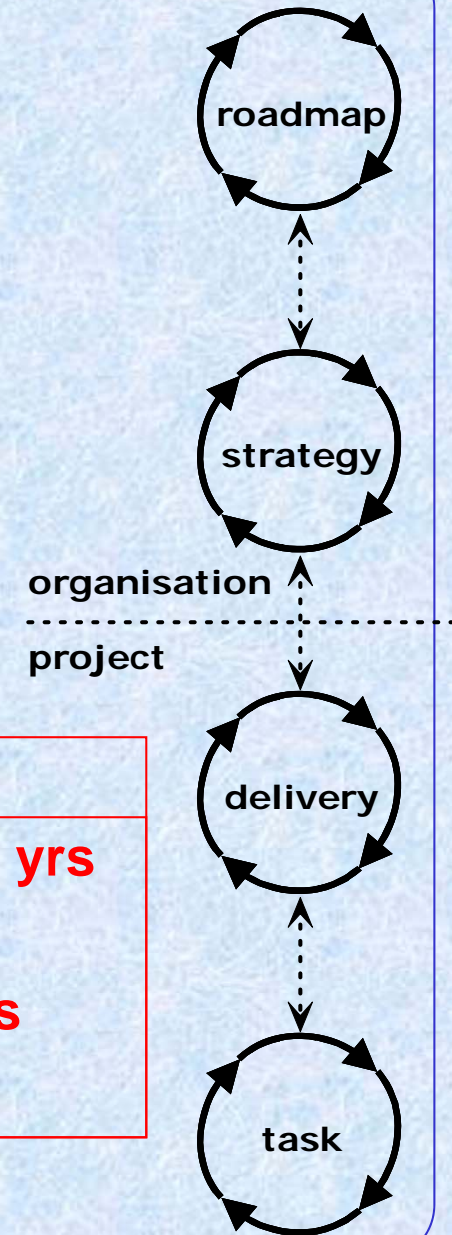
## Which roles are involved in the EVO Team?

	PL	RE/ Arch	Dev Team	Lib	Test Eng.	CS Eng.	Stakeh. PM, Beta Site
One EVO Delivery Cycle includes:							
- Weekly Evaluation	X	X	X	X	X	X	X
- (MS-1) Step Planning	X	X	X	X	X	X	
- Requirements	X	X				X	X
- Design		X	X				
- Test Design		X			X		
- Check-out			X	X			
- Coding			X				
- Unit-test			X				
- Check-in			X	X			
- Integration with existing system				X			
- Integration & regression test (MS-7)	X	X	X	X	X	X	
- Possibly:							
- System Test (MS-8)	X		X		X	X	
- (Restr.) Delivery to Stakeholder	X			X	X	X	X



# Cycle-types in Evo

	<b>Frequency</b>	<b>Horizon</b>
<b>Roadmapping Cycle</b>	<b>3 - 6 mo</b>	<b>6 mo - 2 yrs</b>
<b>Strategic Objectives Cycle</b>	<b>1 mo</b>	<b>3 - 6 mo</b>
<b>Value Delivery Cycle</b>	<b>1 - 2 wks</b>	<b>1 - 8 wks</b>
<b>Task Cycle</b>	<b>≤ 1 wk</b>	





# Functional and Quality Requirements

- **90% of all requirements are functional requirements (features)**
- **Most functional requirements are really designs**
- **Most functional requirements have undocumented underlying requirements. Just ask: “why do you want this feature?”**
- **The underlying requirements (strategic objectives) are often qualitative by nature**
- **All Qualitative Requirements can always be specified on a Scale of Measure**
- **Quantifying the Strategic Objectives of a project brings very strong focus on results**



## Example: Strategic Objectives.OSW.[Product]

- **Synchronization** (of [XXX] Software with Assembleon products)
- **Machine-Line Utilization Effectiveness** (% maximum)
- **Functional Accuracy**
- **Performance** (execution speed)
- **Usability**
  - **Learnability**
- **Serviceability** (how fast we can 'service')
- **Availability** (uptime / failure rate)
  - **Reliability**
  - **Maintainability** (how fast we 'repair' faults)
- **Security**
- **Quality of Product Information** (to Stakeholders)
- **Accessibility**
- **Adaptability**



# Planguage Example: Quantifying Goals: Product Synchronization

- **Ambition:** [Product] is never late for delivering needed and promised software to support Assembleon products releases
- **Stakeholder:** {Assembleon Sales, Assembleon CEO, other Product Teams, Customers, Prospects}
- **Scale:** Days Late compared to published or agreed delivery date
  - Days Late: Defined As: Calendar Days between agreed/promised delivery dates and the first whole day when Correctly Installed and Really Available for Customer Use, including all Necessary training, support and documentation

## ====Benchmarks ===== the Past

- **Past** [Emerald FNC, 2000, Optimiser] 5 months late ← FvL

## ==== Targets ===== the Future

- **Must** [GEM, During 2001] 1 month late ← Product Manager
- **Plan** [All Products, 2001] 15 days
- **Wish** [All OSW Products, Q4 2001] 0 days or better ← ALL OF US



## Example: Quantified Priority Setting 'Impact Estimation'

Selection Values (below)	Alternatives →	Strategy 1 / Design 1	Strategy 2 / Design 2	
Synchro - nization		3	9	0 = no value
Reliability		8	2	9 = top value
Machine Utilization		8	0	
Timing Accuracy		9	0	
Usability		2	9	
-----	<b>COSTS</b>	-----	-----	
<b>Engineer Hours</b>		<b>300</b>	<b>40</b>	
<b>Value/Cost ratio</b>		<b>.10</b>	<b>.50</b>	



# Impact Table for Cycle Planning & Evaluation

	Step #1 Plan A: {Design- X, Function -Y}	Step #1 Actual	Difference. - is bad + is good	Total Step 1	Step #2 Plan B: {Design Z, Design F}	Step #2 Actual	Step #2 Difference	Total Step 1+2	Step #3 Next step plan
Reliability 99%- 99.9%	50% ±50%	40%	-10%	40%	30% ±20%	20%	-10%	60%	0%
Performance 11sec.-1 sec.	80% ±40%	40%	-40	40	30% ±50%	30%	0	70%	30%
Usability 30 min. -30 sec.	10% ±20%	12%	+2%	12%	20% ±15%	5%	-15%	17%	83%
Capital Cost 1 mill.	20% ±1%	10%	+10%	10%	5% ±2%	10%	-5%	20%	5%
Engineering Hours 10,000	2% ±1%	4%	-2%	4%	10% ±2.5%	3%	+7%	7%	5%
Calendar Time	1 week	2 weeks	-1week	2 weeks	1 week	0.5 weeks	+0.5 wk	2.5 weeks	1 week



# Managerial Consequences of EVO Implementation

- **More frequent communication with the stakeholders**
- **More integration effort (more CM)**
- **Project needs Requirements Engineer & Architect during the entire project**
- **More intensive priority setting and scheduling for the project leader (which he should have done in the first place)**

**EVO can very well be combined with existing PCP processes.**

**Don' t use EVO as excuse for abandoning other useful project management and PCP practices!**



# How does EVO affect CMM(I) compliance?

## → Level 2

- **RM:** EVO strongly supports RM.
- **PP:** Keep existing overall estimating techniques for size, complexity, effort and CCR. Schedule according to dynamic EVO priorities.
- **PTO:** EVO = continuous tracking & correction of plans. Do not abandon existing management reporting procedures
- **SM:** Applying EVO-principles to the subcontractor reduces risk
- **SQA:** Very frequent review & testing (QC), Independent QA must be covered separately
- **SCM:** Just apply all existing CM procedures (more integration cycles).
- **M&A:** Well implemented EVO provides weekly product completion & quality measures. Process Performance Measurement must be added.



# How does EVO affect CMM(I) compliance?

→ Levels 3, 4

- **IC:** EVO provides active synchronisation with other groups and disciplines: some support for IC.
- **SQM:** Quality attributes are numerically specified. Their scales of measure form a good entry for applying statistical process control.



# Overlaps between Evo and XP (BLUE)

## Planning

- User stories are written
- Release planning creates the schedule
- **Make frequent small releases**
- **The Project Velocity is measured**
- **The project is divided into iterations**
- **Iteration planning starts each iteration**
- Move people around
- A stand-up meeting starts each day
- **Fix XP when it breaks**

## Designing

- **Simplicity**
- Choose a system metaphor
- Use CRC cards for design sessions
- **Create spike solutions to reduce risk**
- **No functionality is added early**
- **Refactor whenever and wherever possible**

## Coding

- The customer is always available.
- **Code must be written to agreed standards.**
- Code the unit test first.
- All production code is pair programmed.
- Only one pair integrates code at a time.
- **Integrate often.**
- Use collective code ownership.
- Leave optimization till last.
- **No overtime.**

## Testing

- All code must have unit tests.
- All code must pass all unit tests before it can be released.
- When a bug is found tests are created.
- **Acceptance tests are run often and the score is published.**



# Differences between Evo and XP

## EVO

- Suited for large & small Systems & Software Development
- Results Centric
- Stakeholder focus
- Works with anybody
- Numeric
  - specification of (strategic) objectives
  - prioritization (impact tables)
  - progress tracking

## XP

- Suited for small Software Development only
- Code Centric
- Developers focus above Process focus
- Need seasoned programmers
- NO numeric specification of objectives, prioritization nor tracking

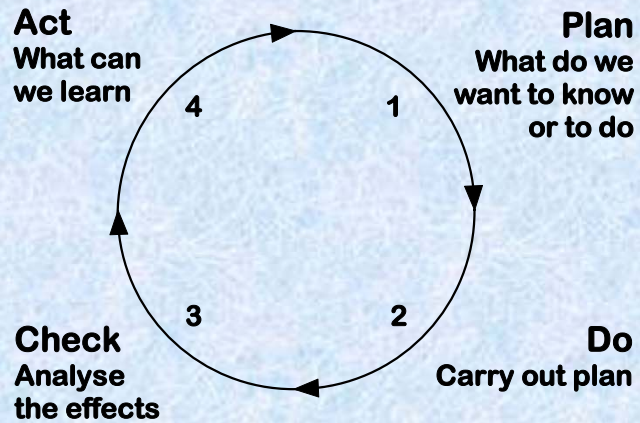
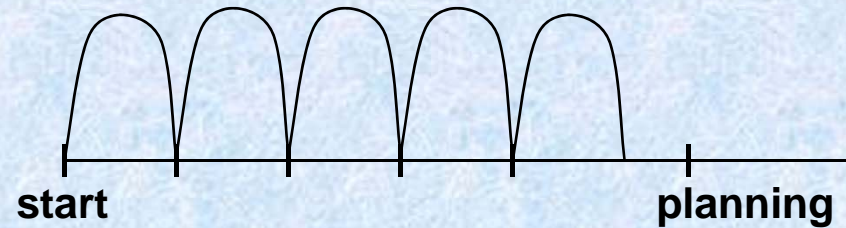
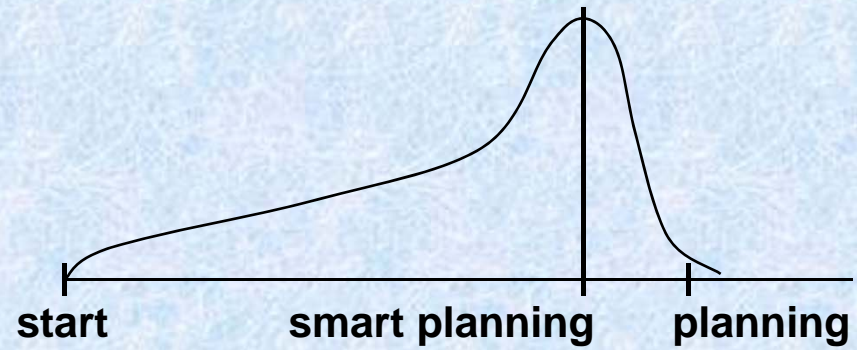
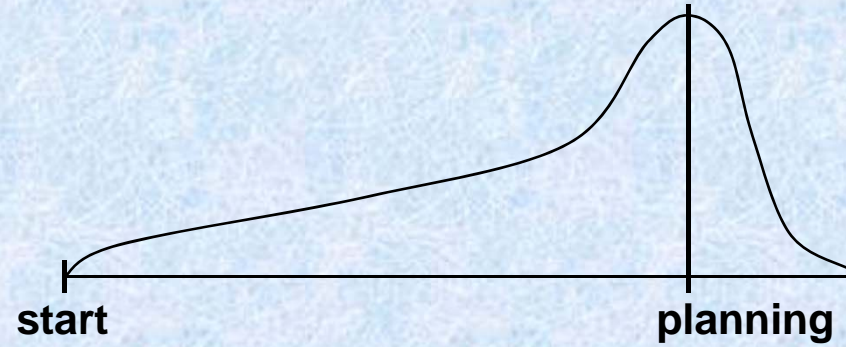


# Niels Malotaux

- **Electronics 1974**
- **Development of computers, embedded systems and software**
- **Since 1998 “Quality On Time” consultant**
  - Optimising outsourcing
  - Optimising way of working R&D organisation
  - Optimising way of working software organisation
- **Current activities: training & coaching**
  - Evolutionary Project organisation (Evo)
  - Requirements engineering
  - Reviews and Inspections
  - Project Rescue



# Development cycles





# Discipline

- **Control of wrong inclinations**
- **Discipline is very difficult**
- **We must help each other**

**Romans 7:19**



# Cycles in Evo

- **Weekly Task Cycle**

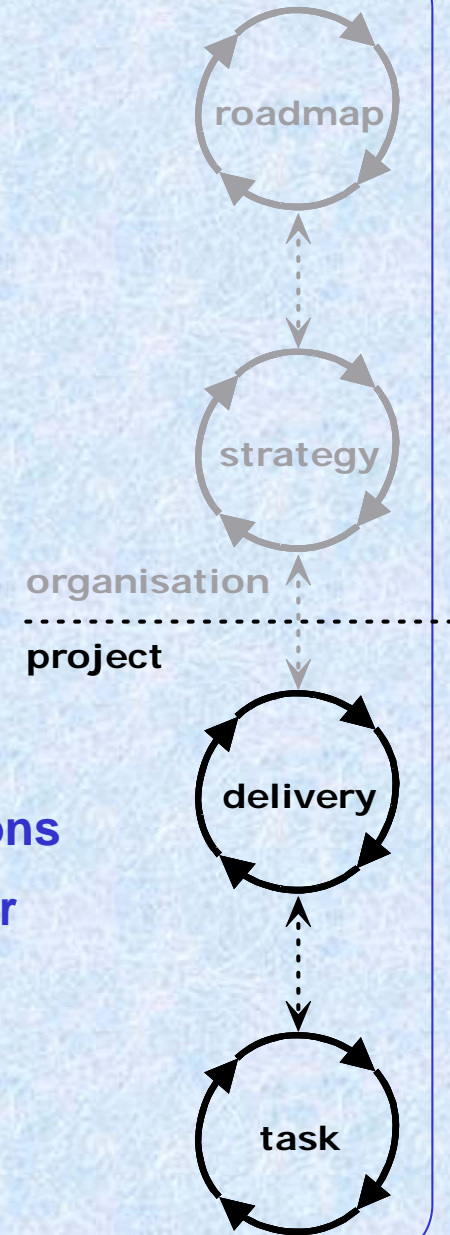
- Are we *doing* the *right things*, in the *right order*, to the *right level of detail*
- Optimising estimation, planning and tracking abilities to better predict the future
- Select highest priority tasks, never do any lower priority tasks, never do undefined tasks
- There are only about 26 real effort hours in a week
- In the remaining time: do whatever else you have to do
- Tasks are always done, 100% done





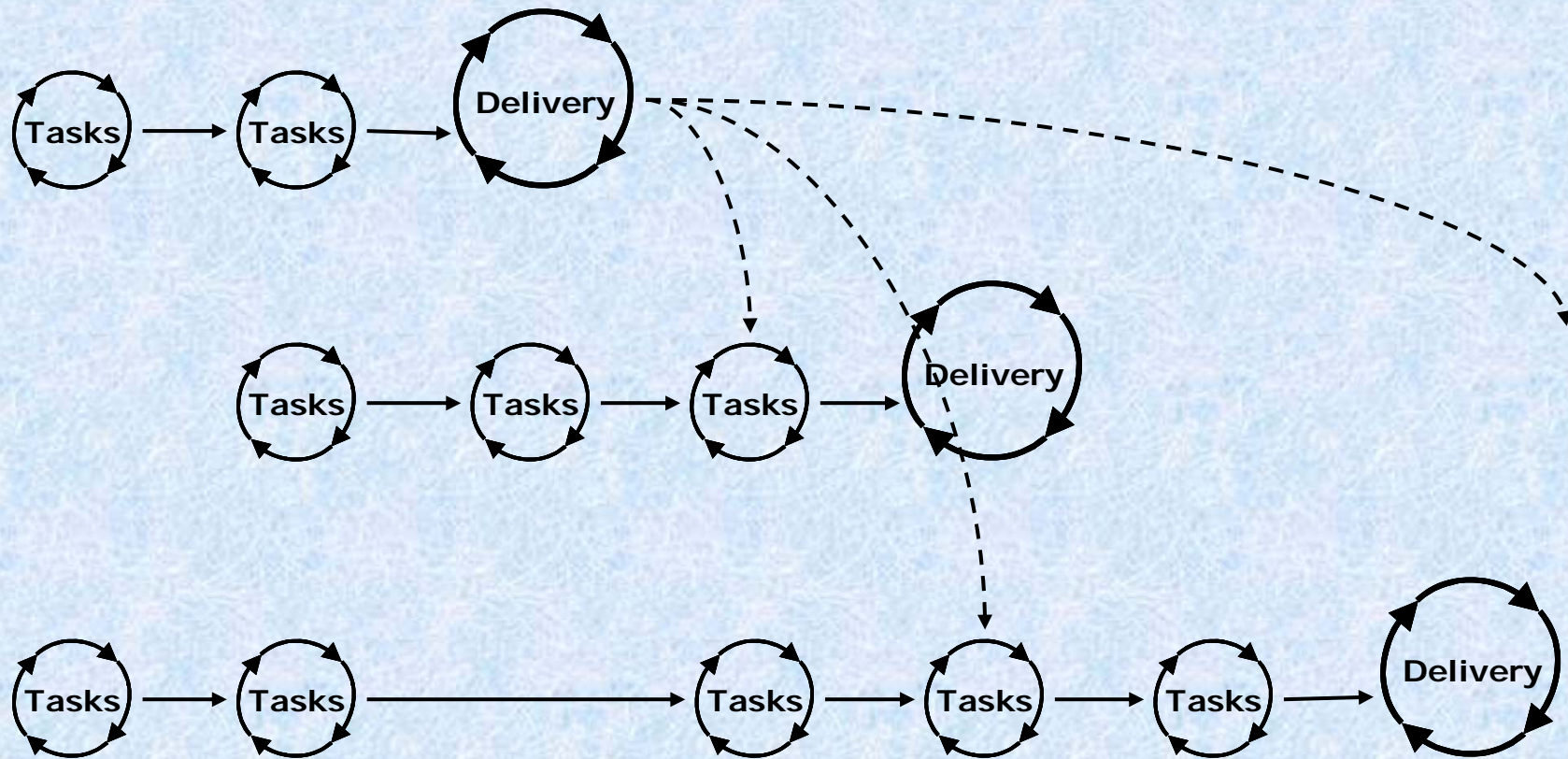
# Cycles in Evo

- **Weekly Task Cycle**
- **Value Delivery Cycle**
  - Are we *delivering* the *right things*, in the *right order*, to the *right level of detail*
  - Optimising requirements and checking assumptions
  - Delivering the juiciest, most important stakeholder values that can be made in the least time
  - 1 to 2 weekly cycles





# Tasks feed deliveries





# Task Cycle - Delivery Cycle

---

**Doing**      **Delivering**  
the *right things*, in the *right order* to the *right level of detail*

---

**Optimising**  
Estimation,      Requirements,  
planning, tracking      assumptions

---

**Selecting**  
Highest priority tasks      Juiciest, most important values

---

≤ 1 week      1 to 2 task cycles

---

**Always done, 100% done**

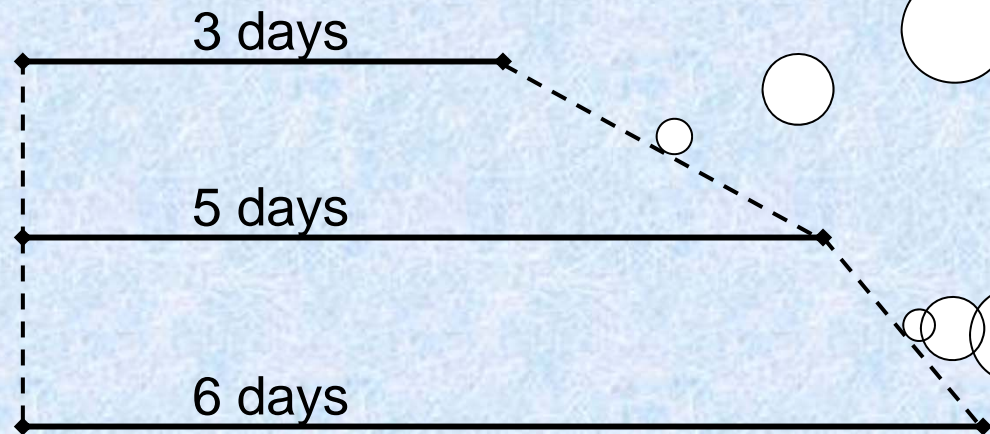


# How to start with tasks

- **Take the requirements, architecture and design**
- **Make a list of things to do**
- **Split in tasks of 26 hours max (use *effort* estimation)**
- **Put on List of Candidate tasks**
- **Prioritise the tasks on the Candidate List**
- **Select ~26 hrs of tasks from top of the list**
- **Agree and commit to work packages (100% done!!!)**
- **Use TaskSheets** to avoid extra work (what, how, how check, how done)
- **Do the work**
- **Learn**



# Parkinsons Law



## Evo

- Do 3 days in 5 days!
- Success
- Unstress
- Energy
- Motivation = Motor of productivity
- Higher productivity!!

## Standard Management

- Do 6 days in 5 days!
- Never succeed
- Frustration
- Demotivation
- Stress
- Higher productivity??

**“Work expands to fill the time available”**



# Evo Day: Goal

## Turning a project into an Evo project

At the end of the day:

- Everyone knows what to do and why in the next cycle
- 100% commitment given
- We know that we are going to work on highest priority issues



# Evo Day: Morning

- **Presentation of Evo Methods**
  - Like this story
- **Presentation of product**
  - How well do we know the goals of the project?



# Evo Day: Afternoon

- **Decomposing work into subtasks (of max 26 hours effort)**
  - Estimate effort in hours
  - Estimate priority
  - Who could best do this
- **Listing tasks in order of priority**
  - How to define priority order
- **Top of the list (highest priority issues):**
  - Estimate is not yet done
  - Who should do what
  - Take your tasks from the list for coming cycle (week)
  - Commit to finish these tasks completely



# Task selection criteria

- **Most important requirements first**
- **Highest risks first**
- **Most educational or useful for development first**
- **Synchronise with other developments (e.g. hardware)**
- **Every cycle delivers a useful, *completed*, working result**



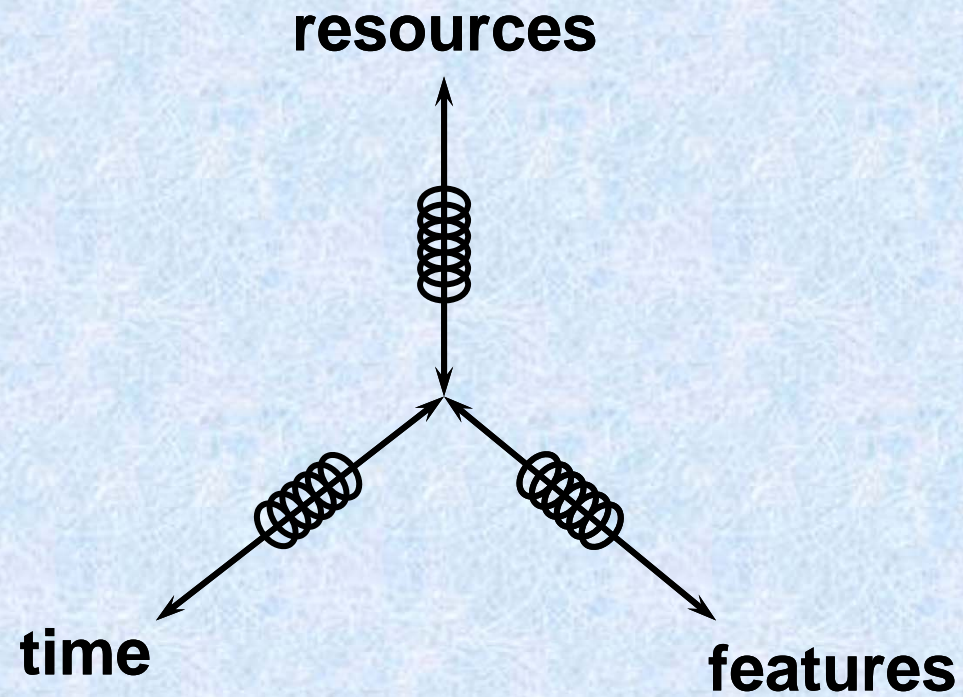
# Delivery selection criteria

**Juiciest, most important stakeholder values that can be made in the least time**

- **Every delivery must have symmetrical stakeholder values (features, qualities),** otherwise the stakeholders get stuck
  - **Delete ↔ Add**
  - **Copy ↔ Paste**
- **Every new delivery must have clear extras,** otherwise the stakeholders won't keep producing feedback
- **Every delivery delivers smallest clear increment,** to get the most rapid and most frequent feedback
- **If a delivery takes more than two weeks, it can usually be shortened:** try harder



# Dependencies



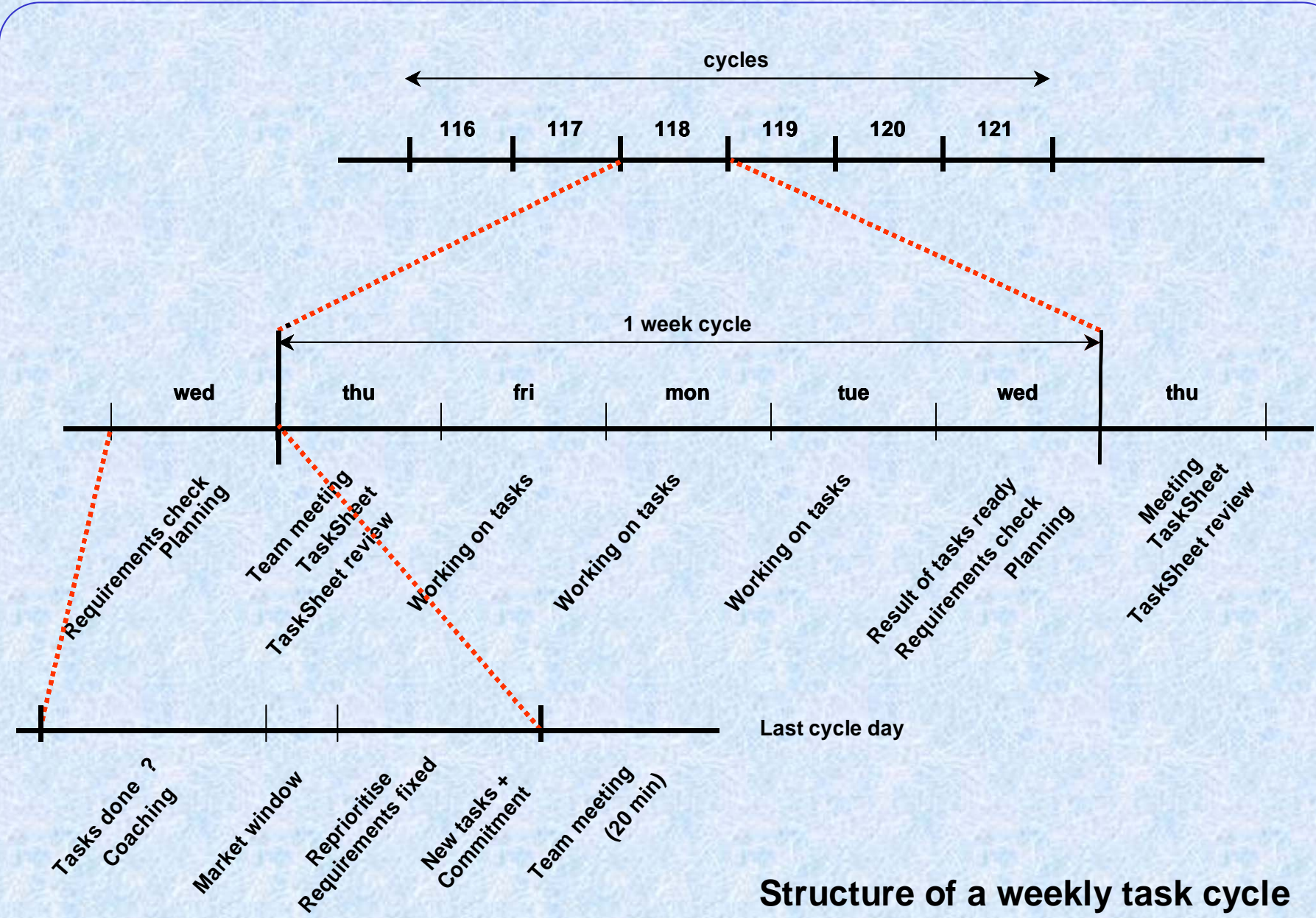


# Priorities

**Better 80% 100% done, than 100% 80% done**

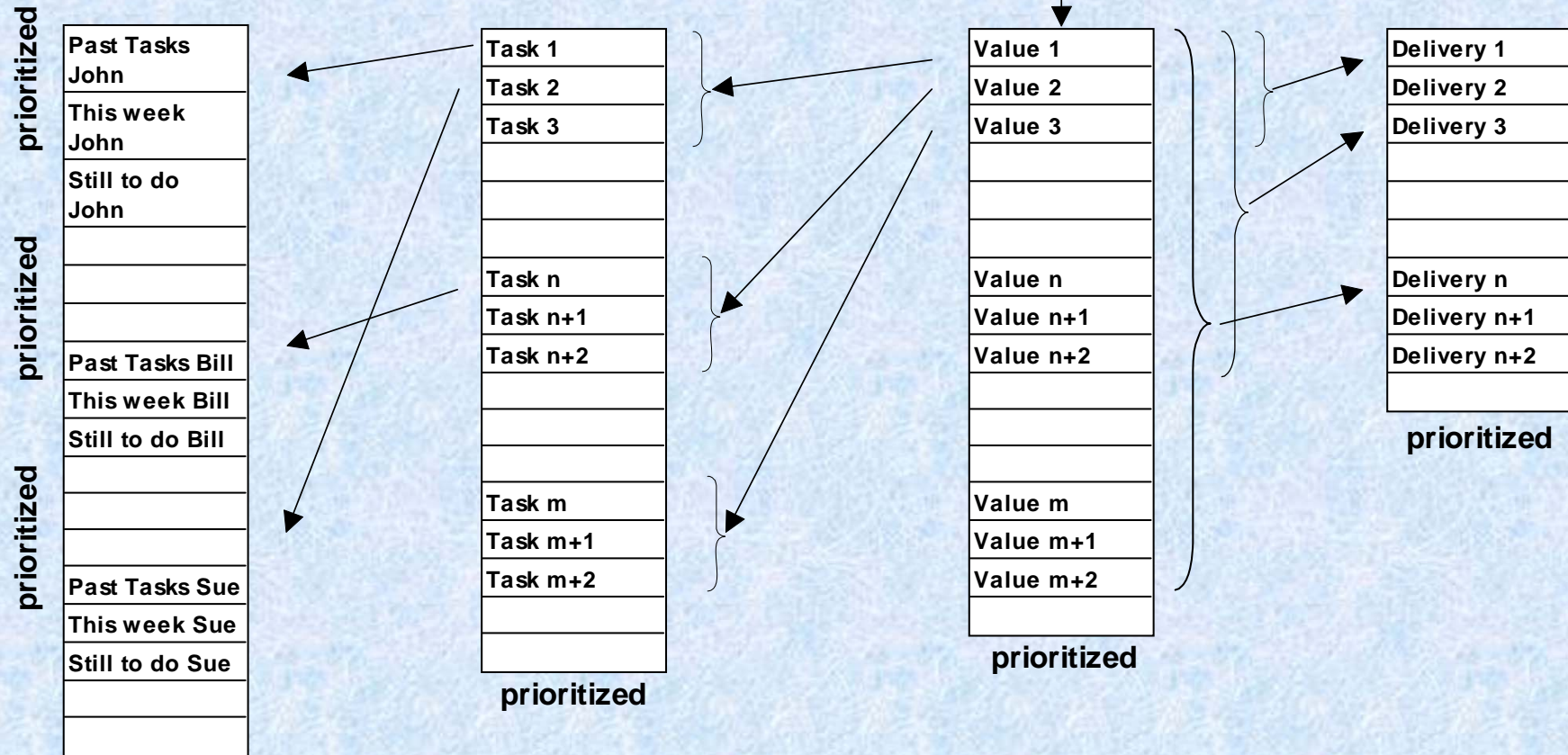
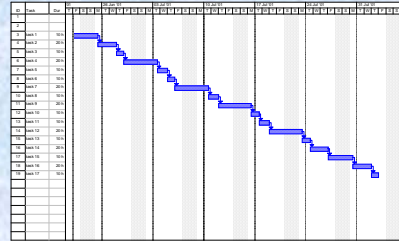
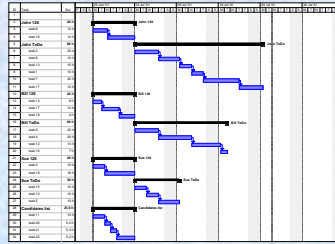
**Let it be the most important 80%**





Structure of a weekly task cycle

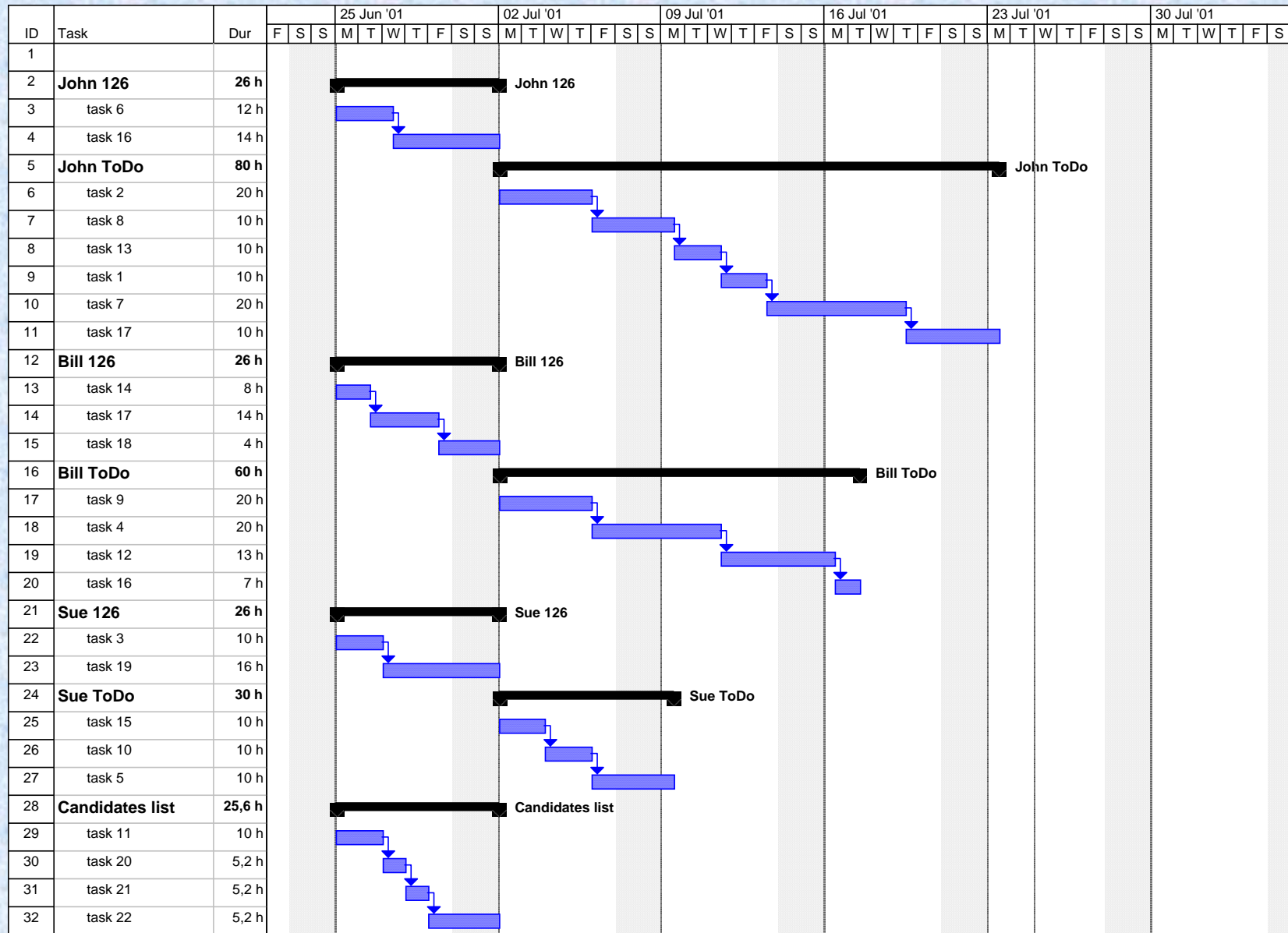




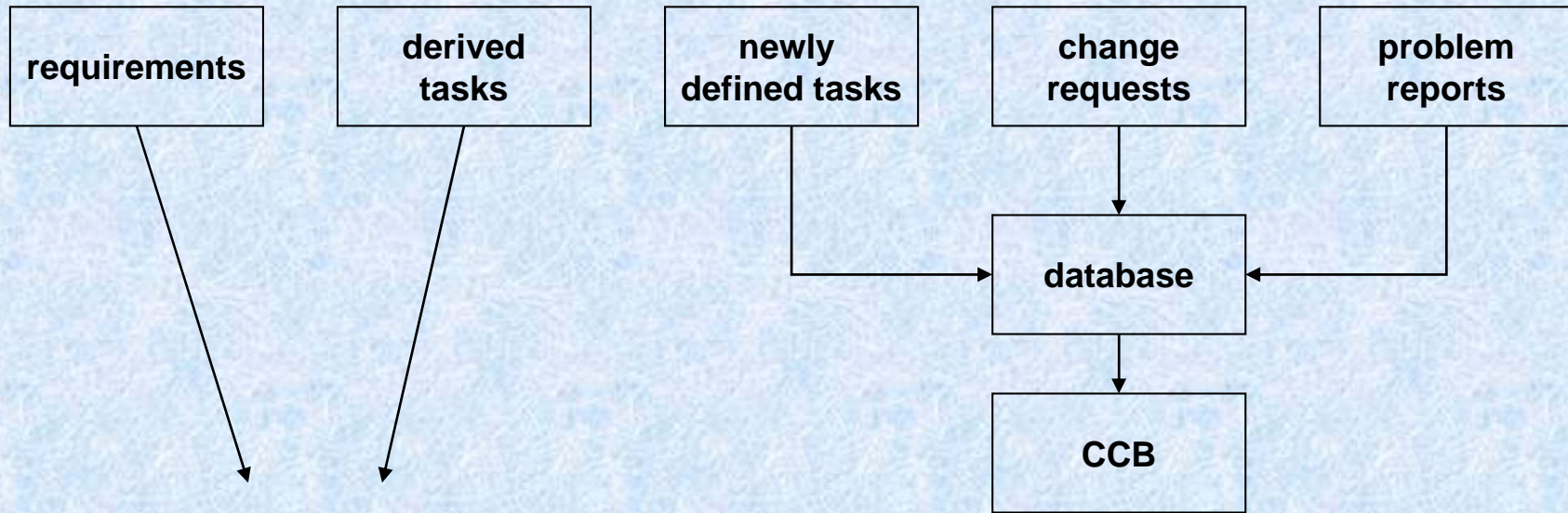












task candidates	hours	priority
task 1	12	5
task 2	22	5
task 3	13	5
	17	4
		4
		3
		2
		2
		1
		0
task n	34	0

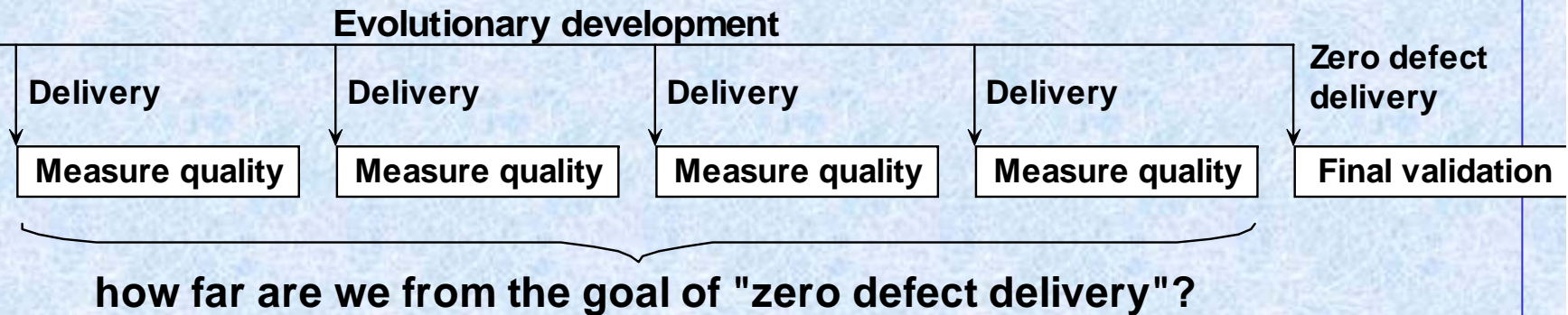
hours: real effort  
 priority: 5 = highest, 1 = lowest, 0 = on hold

- Reject
- Later
- Analysis task
- New task

**Anything that must be done goes through the Candidate Task mechanism**



# Testing in Evo



- **Final validation shouldn't find any problems**
- **Earlier verifications mirror quality level to developers: how far from goal and what to learn**



# Magic words

- **Focus**
- **Priority**
- **Synchronise**
- **Why**
- **Dates are sacred**
- **Done**
- **Bug, debug**
- **Discipline**



# Links

- [www.gilb.com](http://www.gilb.com)  
Evo guru
- [www.spipartners.nl](http://www.spipartners.nl)  
Simon's website - Gilb's courses in Holland
- [www.malotaux.nl/nrm](http://www.malotaux.nl/nrm)  
Niels' website
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Evo booklet



# Can you afford *not* to use Evo?

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